WORKINWITH SUBSCRIBES TO THE GYDE365 PLATFORM TO ACCELERATE GROWTH AND STREAMLINE DYNAMICS 365 DELIVERY

"Subscribing to the GYDE365 Platform is a significant step towards achieving even greater operational excellence, whilst also increasing revenue and profitability."

Stephane PASCHE, CEO

SEER365

WorkinWith
Stronger Together

WorkinWith, a Europe-based consultancy specialising in tailor-made Microsoft Dynamics ERP and CRM solutions, has become the latest customer to take a GYDE365 subscription to increase customer win rates and drive profitable business growth.

Known for delivering end-to-end services, including implementation, configuration, support and ongoing optimisation, WorkinWith supports both international and domestic mid-sized companies with complex operational and reporting requirements.

By leveraging the GYDE365 Platform, WorkinWith will unlock significant benefits, including:

- Scaling revenue and profit without the need for additional hiring.
- Significantly accelerating sales cycles and increasing win rates by enabling customers to make well-informed decisions.
- Auto-generating comprehensive documentation across every phase of an engagement, from fully branded proposals containing accurate licensing, services and timeline estimates, to Solution Design, Configuration Settings and DevOps ready outputs.
- Driving operational efficiency and enabling scalable growth.
- Reducing risk through a standardised, well-structured and technology driven approach.
- Delivering faster, more profitable projects.

Stephane Pasche, CEO of WorkinWith, shared insights on their decision to embed the GYDE365 Platform into their business, stated, "Our goal is to expand our global presence and continue being recognised as a trusted leader in Microsoft Dynamics 365 implementations and

consultancy. Subscribing to the GYDE365 Platform is a significant step towards achieving even greater operational excellence, whilst also increasing revenue and profitability.

We have adopted both GYDE365-Discover – Seer 365's AI-driven sales optimisation application which enables rapid and detailed requirements capture and analysis; and GYDE365-Design, which significantly reduces the time and cost of the Analysis and Design phase by providing a structured project approach, and auto-generating Azure DevOps-ready, Solution Design and Configuration documentation.

By embedding both applications into our sales and delivery model, we aim to significantly reduce the time and cost from initial Discovery to Go-Live. More importantly, we're empowering our customers to make faster and better-informed decisions about whether Dynamics 365 is the right solution for their business.

We're excited to work closely with the Seer 365 team and scale our business to new heights."

Joe Padda, CCO of Seer 365, also commented, "It's fantastic to welcome WorkinWith as the latest customer to take a GYDE365 subscription. It's an incredibly busy and exciting time for our team, as we continue to onboard a growing number of customers who recognise the value of both our GYDE365 Platform and the expertise we bring. Here's to an impactful and successful year ahead."

About Seer 365:
Used globally by over 200 leading Microsoft Dynamics 365 implementation and ISV partners, plus Microsoft's own sales teams, their AI-infused GYDE365 Application Platform drives greater productivity and increased profitability by streamlining, standardizing, and automating traditionally resource-intensive Dynamics 365 project processes, from lead generation through to system go-live.

To learn more, please visit: Seer 365 - Transform your business processes